



6G Internet Ltd.													
B2B <input type="checkbox"/>				Tenant <input type="checkbox"/>				Both <input checked="" type="checkbox"/>					
Geographic Scope													
London					England								
North	South	East	West	Central	NorthW	NorthE	Yorkshire	Midlands	East	London	SouthE	SouthW	
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
UK					Universal								
England	Wales	Scotland	Ireland										
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>								
Urban areas					Rural Areas								
<input checked="" type="checkbox"/>					<input checked="" type="checkbox"/>								
Company Summary													
6G Internet Ltd. is an Internet Service Provider (ISP) registered in 2013, that provides Superfast Broadband Services to residential and business customers via a mixture of the latest radio, wireless and fibre technologies. They are based in the North West of England.													
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Summary of Offer													

6G uses a combination of radio and fibre technologies to provide fixed wireless technology to homes, with speeds of up to 300Mbps. They install their own masts in the local area that transmit fast broadband to a small receiver on the building. They provide both a free offer and flexible payment options for tenants, but there is an installation cost for the Housing Association.

Details of Offer

Offer to Tenant

6Gs offer to housing association tenants focuses on a number of features designed to cater for those on fluctuating incomes and without any access:

Free walled garden: provides tenants with free internet access to a number of pre-determined websites agreed with the HA (eg. job centre sites, Education, Government and Council services)

Pay as you go offer: £10 per month/50p per day (20-30Mb/sec). No long term contract or credit check required. Does not require a landline to work and does not include telephony as standard.

Additional services – option to add:

An IP telephony solution for £2.50 per month (200 minutes per month)
TV device for £5/month which will convert any TV into an internet device

Business to Business

Cost: 6Gs tenant offer relies on the installation cost being covered by the Housing Association, on a household basis. These costs involve connecting each unit/home and typically range from £99 to £150 depending upon the setup of each site/property (includes router). These costs can potentially be offset against any rooftop rental agreed if a high rise building is to be used as a transmission site by 6G.

Installation: 6G would ideally install a service to each unit following existing risers and ducting presented to a router in each unit. They can, however, provide a Wi-Fi solution by installing a number of access points on each floor.

Building types: 6G Internet can supply their radio/wireless broadband solution to multiple tenanted buildings and as long as line of site is achievable then the offer can be extended to mid and low rise social housing properties.

6G are currently working with Leeds City Council on a pilot to provide broadband to 2 social housing high rise buildings so that all dwellings within the blocks receive a broadband service. They are also in discussions with a number of Councils and Housing Providers with regards to commercial arrangements for rooftops and or provision of broadband to tenants.

Added Value

- Faster streaming and downloading compared with conventional broadband
- Actual speeds rather than 'up to' and network does not slow down at peak times
- Multiple users can have uninterrupted internet based entertainment and play online games without any time delays

Existing partnerships with CHI members

Housing Association	Summary of partnership	Want to know how it's going?
N/A	N/A	N/A

CHI Review/Opinion

6G displayed a genuine understanding of the needs of social housing tenants in relation to internet access, and in relation to digital exclusion in general. Their proposals – a free walled garden service and affordable daily or monthly pay as you go internet – could be very attractive to individual tenants, especially those who do not want or need a landline.

However, Housing Associations do need to have the capital to cover installation costs, and the potential revenue returns via rooftop sharing are not guaranteed.

6G are a new company that are quickly expanding their business nationwide (with between 20-39 sign ups daily). However, although they are currently in discussions with various housing providers and working with Leeds Council on a pilot, they do not have examples of social housing projects previously delivered. This makes it difficult to assess potential pitfalls and value for money. They are, however, very keen to work with the sector and to adapt to individual organisation's needs.